

DON BOOZER & ASSOCIATES P: 800-543-0886 F: 940-315-8434 Email: NewBusiness@DonBoozer.com

TeleLife[®] Application Transmittal

Agent Name:	Appointment #:
Agent Phone:	Email:

Required Forms

nent Information

- □ Pre-Application
- □ Replacement

- $\hfill\square$ Application Supplement Part 1
- □ Full Illustration, (UL only)
- □ Pre-Authorized Withdrawal
- □ Checklist provided to client

*Signature Requirements: Agent signature required on all forms [applicants signature optional at time of sale] Include any State Required forms contained in packet. Note: all forms provided may not be applicable

General Compliance

- □ Insured & Owner personal information complete & correct
- □ Indicate Death Benefit, Plan of Insurance, Rate Class & Premium Quoted
- Mark the 3 Agent Attestation Questions on the bottom of the pre-app. Print Agent Name, Agent code, Sign and Date
- □ Obtain Owner's signature if other than proposed insured
- ★ Do Not Order the Exam. TeleLife will order upon completion of the interview

Premium Source

- Pre-Authorized Withdrawal [PAW] of premium Include a completed PAW form [PL-104]
- Indicate Initial and Future draft dates

Sinding Coverage – options are bank draft [PAW] or credit card. [Credit card information will be collected during the phone interview]

Special Instructions

TeleLife® Applicant's Checklist



Thank you for using TeleLife to apply for life insurance. A Protective Life representative will contact you soon to complete your application by phone.

During the phone interview, you will be asked some routine questions [name, address, employer, income, etc.] along with several questions about your medical history. To complete the phone interview as quickly as possible, please have the following information available:

Personal Information

- Social Security and Driver's License number
- Other existing or pending life insurance policies, including company name coverage amounts, and policy numbers if available
- Type of Visa, Visa number and expiration date, if you are <u>not</u> a U.S. Citizen
- Payment information for initial or recurring premium payment(s) [checking, savings, or credit card account information,] if applicable.

Medical Information

- Name, address and phone number of your doctor(s) and hospitals(s)
- Current treatment you receive by any doctor or hospital; including your medications, dosages, and reasons
- Reasons for past treatment, with date(s)
- Additional tests you have been advised to take and elective exam(s) or procedure(s) that have been scheduled.

PROCESSING CENTER CONTACT INFORMATION

Phone Interview number: 1-888-800-6608

Hours of Operation M-F 7:00am – 8:00pm CT Saturday 9:00am -2pm CT

Protective
Life Insurance Company
Elgin, Illinois 60124



FAX # 1-888-543-0886

APPLICATION FO	or individ	UAL LIFE		JRANC	E		if other than	proposed	Owner's Addres	S	
Proposed Primary Insured		posed Othe				insured					
Name Last	Fin	st	Μ		Male Female	Polatio	achin to Dron	osed Insured	Social Security of	or Tay ID #	
Street										1 IAX ID #	
City		State		Zip		Primary	Beneficiary	(name, relations	ship and percentag	je)	
Social Security Number	Occupatio	n				Conting	ent Beneficia	ary (name, relati	onship and percer	ntage)	
Birthplace Birt	l thdate	Drive	r's Lice	nse #				2 .		• /	
									ny existing life ins	urance or	annuity
Home Phone	Cell Phone		Busine	ess Phone	e		? 🗆 Yes		· · · · · · · · · · · · · · · · · · ·		
()	()		()			Does the annuity	e applicant	have existing life her than group i	e insurance policie insurance in force	es or ? □ Yes	🗆 No
Where do you wish to	be reached	for addition	onal in	formatic	on?	-	ist below:	inor than group		. ם ווסט	2110
Home Work	Cell	Best	times: (] a.m. 🗌) p.m.		ny Names	Face Amount	Year Issued	<u>To Be Re</u>	eplaced?
Annual Income		Net Worth	l							🗆 Yes	□ No
Initial Death Benefit \$										□ Yes	□ No
Plan of Insurance:										🗆 Yes	□ No
										🗅 Yes	□ No
Riders: WP ADE Indicate Amount for Rid	3 🖸 CTR ders: \$	Other:				· · ·			g in another comp		
Mode of Premium Payr								any life or nealt is applied for?	h insurance declir ⊐Yes □ No	iea, postp	oned or
Rate Class Quoted:		Premium C	Quoted	:		Is Prop	osed Insured	d a U.S. Citizen'	? 🗆 Yes 🗆 N	0	
Amount remitted with th	his applicatio	n, in exch	ange fo	or this					o in any form in th	ne	
Company receipt: \$			0				∶months? □ iths? □ Yes	I Yes 🗅 No S 🗆 No	36 months? 🗅 Y	′es □No	
Special Request:											
Any person who kno statement of claim c any fact material the civil penalties accord	reto commi	its a frau	o defi ially fa dulent	raud an alse info insura	y insura ormatior nce act,	nce com or conce which ma	pany or oth eals, for the ay be a crim	er person, file purpose of mi ne and may sul	s an application isleading, inform bject such perso	for insuination cor fon to crim	ance or cerning inal and
Authorization To Obt clinic or other medical institution or person the reinsurers or the Medi An exact copy of this a are true and complete Act and the Medical In policy has been issued subject to the terms an	I or medica nat has any cal Informati authorization to the best o Iformation B d; and the fu	ly related records or on Bureau is as vali f my (our) ureau. No Il first prei	facility know , any d as th knowl covers nium h	y; any ii ledge of such inf ne origin edge an age will	nsurance f me or n ormation al. I (we) d belief. be in effe	e company ny health, . This auth) have rea I (we) have ect until: a	the Medica to give Prote orization is d all the que received th full applicati	al Information E ective Life Insur valid for two yea stions and answ e notification ab on has been sic	Bureau; and any ance Company, it ars from the date vers in the applica out the Federal Fa gned by the propo	other orga is affiliates this form is ation. All re air Credit F sed insure	nization, , or their s signed. sponses Reporting ed; and a
Signed at: (city and sta	ate)						Signatu	re of Proposed	Insured (if age 18	or over)	
Date signed: (month/da	ay/year)					Si	0	·	if other than Propo	,	ed
Agent: To the best of	vour knowle	dae will th	is polic	v replac	e or char		<u> </u>	11		Yes DN	
(If "Yes," comp Has the Owned If "no," agent	olete any req er been provi hereby certifi hird party oth	uired repla ded an illu es that no er than the	aceme Istratio illustra	nt forms n which ation wa	.) conforms s used in	s to this ap connectio	plication? n with the so		Dolicy applied for.	Yes IN	D
Print Agent's Name/Social S	Security Numbe	r or Agent Co	ode			Agent's S	ignature			Date	
Agent's Telephone Number						Agent's E	mail Address				

Policy Number



SUPPLEMENT TO LIFE INSURANCE APPLICATION

APPLICATION SUPPLEMENT – PART

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application.

Print Name of Proposed Insured(s)	:	
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	any policy to be issued as a result of this application: Will anyone other than the Insured, his or her family, or employer/business partner pay any portion of the initial or	Yes	No
(1)	future premiums or obtain any right, title or interest in this policy?		
	If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II)		
(2)	Will any portion of the initial or future premiums be borrowed, loaned or otherwise financed?		
. ,	If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement)		
(3)	Will a trust, including family trust, own this policy?		
	If Yes, complete the "Trust Certification" (Application Supplement – Part III)		
(4)	Is the Proposed Insured age 65 or older AND total coverage applied for across all Protective companies		
	\$1,000,000 or more?		

If Yes, complete the "Statement of Owner Intent" (Application Supplement - Part II)

SIGNATURES

I (We) have read or have had read to me (us) the completed Supplement before signing below. All statements and answers in the Supplement are correctly recorded and are full, complete and true. I (We) understand that the information being provided in this Supplement is being relied upon in considering the application for life insurance and is subject to the applicable Fraud Statement as provided in the Application for Life Insurance.

Signed in	, this	day of		:
(State)		y	(Month)	(Year)
Signature(s) of Proposed Insured(s):	X			SIGN HERE
	X			SIGN HERE
Signature(s) of Owner(s)/Trustee(s):	X			SIGN HERE
(provide officer's title if policy is owned by a corporation)	X			SIGN HERE
Signature of Witness:	X			SIGN HERE

PRODUCER CERTIFICATION

By signing below, I hereby certify that to the best of my knowledge and belief, the information provided herein is complete, accurate, and correct and that the life insurance being applied for conforms to the Company's guidelines.

Signed at:			
5	(City and State)		Date
	-		
Χ		SIGN HERE	
Producer Signature			Producer Name (Print)
Ū.			

☐ Term ☐ UL			
	PROTECTIVE LIFE INSURA P.O. Box 830619, Birmingha		
	CONDITIONAL RECEIF	T AGREEMENT	
This agreement provides only a limited this agreement are met. No Agent of Agreement. No life insurance is prov suicide. In the event of suicide, while s	Protective Life Insurance Company vided under the terms of this docu	(the Company) can alter or waive an iment in the event of the death of th	y of the provisions of this ne proposed insured(s) by
Initial Payment Method Received:	Pre-Authorized Funds Withdrawa	I	
An application for life insurance on each under and is subject to the exact condition			nditional payment is received
DO NOT MAKE CHECKS PAYABLE TO WILL NOT BE ACCEPTED. ALL PREMI			
benefits (including those applied for Proposed Insured(s) under 15 days) on the Proposed Insured (s) with of age or over age 80; OR (3) for	lied for <u>plus</u> any in force life insuran the Company and its affiliates exceer cases in which the Proposed Insured (2) or (3) of this note will be refunded.	ds \$1,000,000; OR (2) on d(s) intends to leave the
rules for the plan, amount (B) the amount paid with the a class applied for; and	as been fulfilled exactly, no insurance Proposed Insured(s) is (are) insurable and premium rate class applied for; application and shown above is equal		any's published underwriting
EFFECTIVE DATE OF COVERAGE Insurance issued based on the application (A) the date of the application; (B) the date requested in the a (C) the date of the last of any r	ipplication; or	under the rules and practices of the Cor	npany.
AMOUNT OF COVERAGE - \$1,000,000 I The total amount of insurance on Propos \$1,000,000 with the Company and its a Insured(s) currently in force and applied for	sed Insured(s) which may become ef affiliates. This amount includes oth		
	ler this Agreement and this Agreemen	n is not honored by the financial institutio	n.
	this Agreement was attached is not a iability in such event(s) will be to retur	approved as applied for by the Compan n any money received.	y within ninety days from its
NOTICE TO APPLICANT: You should re	tain a copy of this Agreement. The O	riginal will be retained by Protective Life I	nsurance Company.
By my signature I am attesting that I under to withdraw the amount of \$		he initial premium for the application on	• • •
Date:			
Date:	_ Owner Signature:		
	-	EDIATELY UPON RECEIPT	
PL-CR-Ticket (3/10)	Original – Home Office	Copy - Owner	05/2016

Protective Life Insurance Company

"we, us, our"

SUMMARY DISCLOSURE STATEMENT for ACCELERATED DEATH BENEFIT

Benefit:

Subject to the terms of this Benefit, we will pay a portion of the death benefit upon receiving proof that the insured is terminally ill. An accelerated death benefit can only be paid one time.

Consequences of Receiving Accelerated Death Benefit:

The receipt of an accelerated death benefit may be considered a taxable event under the Internal Revenue Code. The receipt of an accelerated death benefit may also affect eligibility to receive, or continue to receive Medicaid benefits, or other state or federal government benefits and entitlements. Before you elect to receive any accelerated benefits, you should consult with your tax advisor.

Amount You May Elect:

You may elect the amount of the accelerated death benefit to be paid. The limits are outlined in the Benefit but are generally limited to the lesser of 60% of the death benefit of the policy or \$1,000,000. We will charge an administrative fee of not more than \$150, deducted from any payment made.

When Eligible for Payment of Benefit:

You are entitled to receive the accelerated death benefit when we have determined that the insured is terminally ill and has a life expectancy of 6 months or less.

Notice and Proof of Qualifying Event:

We will require proof that the insured is terminally ill. The diagnosis must be made by a physician as defined in the Benefit. Any diagnosis must be the result of clinical, radiological, histological, or laboratory evidence of the terminal illness. We may require a second medical opinion by a physician of our choice at our expense. If there is a conflict of opinion, we reserve the right to make the final determination.

Effect of an Accelerated Death Benefit:

When you elect to receive an accelerated death benefit, it will be treated as a lien against your policy. We will charge you interest on the accelerated death benefit paid to you. The Accelerated Death Benefit does not have an effect on the Premium and/or Cost of Insurance Charges of the base policy.

The maximum interest rate we may charge you is the greater of:

- 1. The interest rate charged on policy loans; or
- 2. the current 90 day U.S. Treasury Bill rate in effect on the date that the accelerated death benefit is paid.

The maximum interest rate we will charge on the portion of the lien which is equal to the cash surrender value of the policy at the time the accelerated death benefit is requested will be no greater than the rate we charge on policy loans.

The accelerated death benefit will first be used to repay any outstanding policy loans and any unpaid accrued interest thereon. Your access to the cash surrender value of your policy, if any, will be limited to the excess of the cash surrender value over the lien. The death benefit will also be reduced by the amount of the lien. There will be no effect on any benefits not used to determine the accelerated death benefit.

Any irrevocable beneficiaries or assignees must send us a written consent to the accelerated death benefit payment. The written request must be in a form satisfactory to us.

Below is a **sample illustration** of the effect of an accelerated death benefit on a **UNIVERSAL LIFE** policy. This illustration shows the effect on the face amount of the policy before the accelerated death benefit is elected, immediately after the election is made and 12 months after the election is made (assuming the insured is still living). This illustration also assumes:

(1) the Face Amount is \$100,000;
(2) a 50% accelerated death benefit is elected;
(3) we are charging 6% on the lien; and
(4) for UNIVERSAL LIFE, the cash surrender value does not change after the accelerated death benefit is elected.

UNIVERSAL LIFE

Before Election is	Ma	de	Accelerated Death Be	nefit E	Election
Face Amount	\$	100,000.00	Face Amount	\$	100,000.00
Cash Surrender Value	\$	30,000.00	50% Election	\$	50,000.00
Policy Loan	\$	5,000.00	less administrative fee	\$	150.00
Death Benefit Payable	\$	95,000.00	less policy loan repayment	\$	5,000.00
Net Cash Surrender Value	\$	25,000.00	Benefits Payable	\$	44,850.00

Immediately After Ele	ection is	s Made
Face Amount	\$	100,000.00
Lien*	\$	50,000.00
Cash Surrender Value	\$	30,000.00
Policy Laon	\$	0.00
Death Benefit Payable	\$	50,000.00
Cash Surrender Value	\$	0.00
available for loan		

Face Amount	\$ 100,000.00
Lien**	\$ 53,000.00
Cash Surrender Value	\$ 30,000.00
Policy Laon	\$ 0.00
Death Benefit Payable	\$ 47,000.00
Cash Surrender Value	\$ 0.00
available for loan	

* Equal to the Accelerated Death Benefit

* Equal to the Accelerated Death Benefit plus 12 months of interest. This illustration assumes a loan interest rate of 6%. The actual rate applicable is described in the Effect of an Accelerated Death Benefit section of this Summary.

Premiums: There are no premiums for this benefit.

	cknowledge that I have received ar fit which was furnished to me prior to	nd read the Summary and Disclosure Statement for signing the application.
Signature of Proposed In:	sured	Date
	her than Proposed Insured)	Date
Signature of Agent		Date
Signature of Agent		
For electronic use only -	AGENT ONLY	
I hereby certify that my el		ature for legal and regulatory purposes for this
I hereby certify that my el application		ature for legal and regulatory purposes for thiswas
_		was
application	lectronic approval serves as my signa	was

PLEASE RETAIN THIS COPY FOR YOUR RECORDS

PROPOSED INSURED/OWNER COPY Page 2 of 2

Protective Life Insurance Company

"we, us, our"

SUMMARY DISCLOSURE STATEMENT for ACCELERATED DEATH BENEFIT

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Notice and Proof of Qualifying Event:

We will require proof that the insured is terminally ill. The diagnosis must be made by a physician as defined in the Benefit. Any diagnosis must be the result of clinical, radiological, histological, or laboratory evidence of the terminal illness. We may require a second medical opinion by a physician of our choice at our expense. If there is a conflict of opinion, we reserve the right to make the final determination.

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The maximum interest rate we may charge you is the greater of:

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The maximum interest rate we will charge on the portion of the lien which is equal to the cash surrender value of the policy at the time the accelerated death benefit is requested will be no greater than the rate we charge on policy loans.

The accelerated death benefit will first be used to repay any outstanding policy loans and any unpaid accrued interest thereon. Your access to the cash surrender value of your policy, if any, will be limited to the excess of the cash surrender value over the lien. The death benefit will also be reduced by the amount of the lien. There will be no effect on any benefits not used to determine the accelerated death benefit.

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UNIVERSAL LIFE

Before Election is Made		Accelerated Death Be	Accelerated Death Benefit Election		
Face Amount	\$	100,000.00	Face Amount	\$	100,000.00
Cash Surrender Value	\$	30,000.00	50% Election	\$	50,000.00
Policy Loan	\$	5,000.00	less administrative fee	\$	150.00
Death Benefit Payable	\$	95,000.00	less policy loan repayment	\$	5,000.00
Net Cash Surrender Value	\$	25,000.00	Benefits Payable	\$	44,850.00

Immediately After Election is Made				
Face Amount	\$	100,000.00		
Lien*	\$	50,000.00		
Cash Surrender Value	\$	30,000.00		
Policy Laon	\$	0.00		
Death Benefit Payable	\$	50,000.00		
Cash Surrender Value	\$	0.00		
available for loan				

Face Amount	\$ 100,000.00
Lien**	\$ 53,000.00
Cash Surrender Value	\$ 30,000.00
Policy Laon	\$ 0.00
Death Benefit Payable	\$ 47,000.00
Cash Surrender Value	\$ 0.00
available for loan	

_ . . _ . . _ . . _ . . _ . . _ . . _ . . _ . . _ . . _ . . _ . . _ . . _ . . _ .

* Equal to the Accelerated Death Benefit

* Equal to the Accelerated Death Benefit plus 12 months of interest. This illustration assumes a loan interest rate of 6%. The actual rate applicable is described in the Effect of an Accelerated Death Benefit section of this Summary.

Premiums: There are no premiums for this benefit.

	cknowledge that I have received fit which was furnished to me prio	d and read the Summary and Disclosure Statement for r to signing the application.
Signature of Proposed In	Isured	Date
Signature of Owner (if o	ther than Proposed Insured)	Date
Signature of Agent		Date
For electronic use only I hereby certify that my e application		ignature for legal and regulatory purposes for this
Electronic Signature of		was
	Вгок	ter or Agent
obtained	at	
Date	Time	

RETURN THIS SIGNED ACKNOWLEDGEMENT TO HOME OFFICE



PRE-AUTHORIZED WITHDRAWAL AGREEMENT

FOR DRAFTING OF PREMIUM PAYMENTS

The person paying the premium on the life insurance policy listed below must sign this agreement.

I request and authorize Protective Life Insurance Company to draw against the account listed below to pay premiums once a policy has been issued. I understand that no coverage exists until a policy is issued or I receive a Conditional Receipt/Temporary Life Insurance Receipt.

Policy Number:	Name of Insured:	
Name of Bank:		
	Box:	
City:	State:	Zip Code:
Type of Account:	□ Checking □ Savings	
Routing Number:		
Account Number:		
Premium Frequency:	*Monthly (*Only available by bank draft)	Quarterly
	Semi-Annually	□ Annually

Draft the initial premium - I understand that authorizing the drafting of the initial premium and providing the account information does not provide any life insurance coverage on myself or any applicant listed on the application for life insurance unless I have signed, dated and met the terms and conditions of the Protective Life Conditional Receipt Agreement/Temporary Life Insurance Receipt.

If the Company receives a Conditional/Temporary Receipt with this form your premium will be drafted immediately and you will be provided with conditional coverage subject to limited terms and conditions.

Variable life insurance premiums will not be deducted unless a policy is issued.

I request **future** drafts be made on the _____ day of the month. **(The draft date must be on or before the policy effective date.)** (1st-28th)

Premium Payer - Depositor (Please Print)

Date

Signature

PLEASE INCLUDE A VOIDED CHECK WITH APPLICATION. IF THIS IS TO DRAFT FROM A BROKERAGE ACCOUNT, A VOIDED CHECK IS NOT NECESSARY. DO NOT USE STAPLES.

PL-104 (05/11)

COMPLETE IF SELECTING INCOME PROVIDER UL

Protective Life Insurance Company P.O. Box 830619 • Birmingham, Alabama 35283-0619

Supplemental Application - Pre-Determined Death Benefit Payout Endorsement

oposed Insured:						
1. I wish to elect the Pre-Determined Death Benefit Payout Endorsement.						
2. Please indicate the desired Death Benefit Payment Schedule:						
Initial Lump Sum (if any): \$	_					
Benefit Installment Mode / Amount / Duration: Ar	nual \$	for	Years			
(please select either annual or monthly mode) M	onthly \$	for	Years			
For Annual, would you like to specify the date the beneficiary receives benefit? Yes No If Yes, what date? (MM/DD). If no date chosen, beneficiary will receive benefit on the anniversary of the original claim processing date.						
	I wish to elect the Pre-Determined Death Benefit Payout Endors Please indicate the desired Death Benefit Payment Schedule: Initial Lump Sum (if any): Benefit Installment Mode / Amount / Duration: (please select either annual or monthly mode) For Annual, would you like to specify the date the beneficiary re If Yes, what date? (MM/DD). If no date chose	I wish to elect the Pre-Determined Death Benefit Payout Endorsement. Please indicate the desired Death Benefit Payment Schedule: Initial Lump Sum (if any): Benefit Installment Mode / Amount / Duration: Annual \$ (please select either annual or monthly mode) Monthly \$ For Annual, would you like to specify the date the beneficiary receives benefit? Yes If Yes, what date? (MM/DD). If no date chosen, beneficiary will received to the specific date the date chosen.	I wish to elect the Pre-Determined Death Benefit Payout Endorsement. Please indicate the desired Death Benefit Payment Schedule: Initial Lump Sum (if any): Benefit Installment Mode / Amount / Duration:Annual \$for Benefit Installment Mode / Amount / Duration:Annual \$for [please select either annual or monthly mode)Monthly \$for For Annual, would you like to specify the date the beneficiary receives benefit? Yes No If Yes, what date? (MM/DD). If no date chosen, beneficiary will receive benefit or			

For Monthly, would you like to specify the day of the month the beneficiary receives benefit? Yes ____ No ____ If Yes, what day? _____ (1-28). If no day chosen, beneficiary will receive benefit on the day of the month of the original claim processing date.

3. Beneficiary: If multiple beneficiaries named, shares of both the initial lump sum and each installment will be equally divided among the surviving beneficiaries, unless otherwise specified.

Primary	Relationship	% of Initial Lump Sum (if any)	% of Benefit Installment Amount
Contingent	Relationship	% of Initial Lump Sum (if any)	% of Benefit Installment Amount

Signed at:	
(City/State)	
Circulture of Deserved Included	
Signature of Proposed Insured	Date
Signature of Owner	Date
Signature of Agent	Date



ELECTRONIC POLICY DELIVERY ELECTION FORM

Protective Life offers Electronic Policy Delivery (EPD), the option to receive your policy in an electronic printable format instead of paper. The policy will be electronically sent to you by email and stored on our secure Customer Service website, <u>www.myaccount.protective.com</u>, which is available 24 hours a day.

How Electronic Policy Delivery will work for you:

- The EPD process is quick, easy and safe.
- You can save, print, and review your policy online 24 hours a day, 7 days a week.
- Your policy will be safely stored on our secure website for convenient easy access.
- You can make your initial payment online by bank draft or credit card.

How to sign up for Electronic Policy Delivery:

- 1. Provide your email address below.
- 2. Return this form with your application for life insurance.

By providing my email address, I am requesting my policy to be delivered through Electronic Policy Delivery.

Email Address for Proposed Insured

Email Address for Owner (If the owner is other than the proposed insured)