

## DON BOOZER & ASSOCIATES P: 800-543-0886 F: 940-315-8434 Email: NewBusiness@DonBoozer.com

# TeleLife<sup>®</sup> Application Transmittal

Agent Name:	Appointment #:
Agent Phone:	Email:

## Required Forms

nent Information

- □ Pre-Application
- □ Replacement

- $\hfill\square$  Application Supplement Part 1
- □ Full Illustration, (UL only)
- □ Pre-Authorized Withdrawal
- □ Checklist provided to client

\*Signature Requirements: Agent signature required on all forms [applicants signature optional at time of sale] Include any State Required forms contained in packet. Note: all forms provided may not be applicable

## General Compliance

- □ Insured & Owner personal information complete & correct
- □ Indicate Death Benefit, Plan of Insurance, Rate Class & Premium Quoted
- Mark the 3 Agent Attestation Questions on the bottom of the pre-app. Print Agent Name, Agent code, Sign and Date
- □ Obtain Owner's signature if other than proposed insured
- ★ Do Not Order the Exam. TeleLife will order upon completion of the interview

## Premium Source

- Pre-Authorized Withdrawal [PAW] of premium Include a completed PAW form [PL-104]
- Indicate Initial and Future draft dates

Sinding Coverage – options are bank draft [PAW] or credit card. [Credit card information will be collected during the phone interview]

Special Instructions

# TeleLife® Applicant's Checklist



Thank you for using TeleLife to apply for life insurance. A Protective Life representative will contact you soon to complete your application by phone.

During the phone interview, you will be asked some routine questions [name, address, employer, income, etc.] along with several questions about your medical history. To complete the phone interview as quickly as possible, please have the following information available:

## Personal Information

- Social Security and Driver's License number
- Other existing or pending life insurance policies, including company name coverage amounts, and policy numbers if available
- Type of Visa, Visa number and expiration date, if you are <u>not</u> a U.S. Citizen
- Payment information for initial or recurring premium payment(s) [checking, savings, or credit card account information,] if applicable.

## Medical Information

- Name, address and phone number of your doctor(s) and hospitals(s)
- Current treatment you receive by any doctor or hospital; including your medications, dosages, and reasons
- Reasons for past treatment, with date(s)
- Additional tests you have been advised to take and elective exam(s) or procedure(s) that have been scheduled.

## PROCESSING CENTER CONTACT INFORMATION

Phone Interview number: 1-888-800-6608

Hours of Operation M-F 7:00am – 8:00pm CT Saturday 9:00am -2pm CT

Protective
Life Insurance Company
Elgin, Illinois 60124



FAX # 1-888-543-0886

APPLICATION	FOR INDIVID	UAL LIF	E INSURANCE		Owner, if other than proposed	Owner's Address	
Proposed Primary Ins		•	er Insured		insured		
Name Last	FI	st	MI 🗆 Male 🗅 Femal	le	Relationship to Proposed Insured	Social Security or Tax ID #	
Street							
City		State	Zip		Primary Beneficiary (name, relations	ship and percentage)	
Social Security Number	er Occupatio	'n			Contingent Beneficiary (name, relation	ionship and percentage)	
Birthplace	Birthdate	Drive	er's License #		Will this policy replace or change a	ny existing life insurance or annuity	
Home Phone	Cell Phone		Business Phone		in force?  Yes No		
( )	( )		( )		Does the applicant have existing lif annuity contracts other than group	fe insurance policies or insurance in force?	
Where do you wish	h to be reached	for additi	onal information?		If yes, list below:		
□ Home □ Work	Cell	Best	times: 🗋 a.m. 🗋 p.m.			Year Issued To Be Replaced?	
Annual Income		Net Wortl	ı			🗆 Yes 🗔 No	
Initial Death Benefit	t \$						
Plan of Insurance:							
		- 01		_			
Riders: WP . / Indicate Amount for	ADB CTR Riders: \$	Other:				g in another company?  Yes  No th insurance declined, postponed or	
Mode of Premium F	Payment: 🗋 Ai	nnual 🗆 🤅	SA 🗖 Qtrly 🗖 PAC	C	offered other than as applied for?		
Rate Class Quoted:		Premium	Quoted:		Is Proposed Insured a U.S. Citizen?   Yes  No		
Amount remitted with this application, in exchange for this Has Proposed Insured used tobacco in any form in the			co in any form in the 36 months?				
Company receipt: S	\$				past 12 months?  Yes  No 60 months? Yes  No		
Special Request:							
statement of clair	m containing a thereto comm	ny mater its a frau	ially false informat	tion	or conceals, for the purpose of m	es an application for insurance or isleading, information concerning bject such person to criminal and	
Authorization To clinic or other med institution or perso reinsurers or the M An exact copy of th are true and compl Act and the Medica	Obtain And Di dical or medica n that has any fedical Informat his authorization ete to the best o al Information B sued; and the fu	sclose In Ily related records o ion Burea i is as val of my (our) ureau. No ill first pre	I facility; any insural r knowledge of me c u, any such informat id as the original. I ( knowledge and belid coverage will be in mium has been rece	nce or m tion. we) ef. I effe	company; the Medical Information I y health, to give Protective Life Insur This authorization is valid for two ye have read all the questions and answ (we) have received the notification ab ct until: a full application has been sig	or medical practitioner; any hospital, Bureau; and any other organization, rance Company, its affiliates, or their ars from the date this form is signed. wers in the application. All responses bout the Federal Fair Credit Reporting gned by the proposed insured; and a ents are signed. Any coverage will be	
Signed at: (city and	l state)				Signature of Proposed	Insured (if age 18 or over)	
Date signed: (mont	h/day/year)				<b>C</b> 1	if other than Proposed Insured	
Agent: To the bes	t of your knowle	dao will th	is policy roplace or c	han	ge any existing life insurance or annui	•	
(If "Yes," c Has the O If "no," age Is there ar	omplete any reo wner been prov ent hereby certil	uired repl ided an illu ies that no ier than th	acement forms.) ustration which confo illustration was used	orms d in	to this application? connection with the solicitation of the j will obtain any ownership rights on an	□ Yes □ No policy applied for.	
Print Agent's Name/Soc	cial Security Numbe	r or Agent C	ode		Agent's Signature	Date	
Agent's Telephone Nur	nber			_	Agent's Email Address		

Policy Number



#### SUPPLEMENT TO LIFE INSURANCE APPLICATION

#### APPLICATION SUPPLEMENT – PART

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application.

Print Name of Proposed Insured(s)	
1 1	

	any policy to be issued as a result of this application: Will anyone other than the Insured, his or her family, or employer/business partner pay any portion of the initial or	Yes	No
(1)	future premiums or obtain any right, title or interest in this policy?		
	If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II)		
(2)	Will any portion of the initial or future premiums be borrowed, loaned or otherwise financed?		
	If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement)		
(3)	Will a trust, including family trust, own this policy?		
	If Yes, complete the "Trust Certification" (Application Supplement – Part III)		
(4)	Is the Proposed Insured age 65 or older AND total coverage applied for across all Protective companies		
	\$1,000,000 or more?		

If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II)

#### SIGNATURES

I (We) have read or have had read to me (us) the completed Supplement before signing below. All statements and answers in the Supplement are correctly recorded and are full, complete and true to the best of my (our) knowledge and belief. I (We) understand that the information being provided in this Supplement is being relied upon in considering the application for life insurance and is subject to the applicable Fraud Statement as provided in the Application for Life Insurance.

Signed in	, this	day of		······································
(State)		-	(Month)	(Year)
Signature(s) of Proposed Insured(s):	X			SIGN HERE
	X			SIGN HERE
Signature(s) of Owner(s)/Trustee(s):	Χ			SIGN HERE
(provide officer's title if policy is owned by a corporation)	X			SIGN HERE
Signature of Witness:	X			SIGN HERE

#### **PRODUCER CERTIFICATION**

By signing below, I hereby certify that to the best of my knowledge and belief, the information provided herein is complete, accurate, and correct and that the life insurance being applied for conforms to the Company's guidelines.

Signed at:	(City and State)		Date
Х		SIGN HERE	
Producer Signature			Producer Name (Print)

☐ Term ☐ UL			
	PROTECTIVE LIFE INSURA P.O. Box 830619, Birmingha		
	CONDITIONAL RECEIF	T AGREEMENT	
This agreement provides only a limited this agreement are met. No Agent of Agreement. No life insurance is prov suicide. In the event of suicide, while s	Protective Life Insurance Company vided under the terms of this docu	(the Company) can alter or waive an iment in the event of the death of th	y of the provisions of this ne proposed insured(s) by
Initial Payment Method Received:	Pre-Authorized Funds Withdrawa	I	
An application for life insurance on each under and is subject to the exact condition			nditional payment is received
DO NOT MAKE CHECKS PAYABLE TO WILL NOT BE ACCEPTED. ALL PREMI			
benefits (including those applied for Proposed Insured(s) under 15 days	) on the Proposed Insured (s) with of age or over age 80; OR (3) for	lied for <u>plus</u> any in force life insuran the Company and its affiliates exceer cases in which the Proposed Insured (2) or (3) of this note will be refunded.	ds \$1,000,000; OR (2) on d(s) intends to leave the
rules for the plan, amount (B) the amount paid with the a class applied for; and	as been fulfilled exactly, no insurance Proposed Insured(s) is (are) insurable and premium rate class applied for; application and shown above is equal		any's published underwriting
EFFECTIVE DATE OF COVERAGE Insurance issued based on the application (A) the date of the application; (B) the date requested in the a (C) the date of the last of any r	ipplication; or	under the rules and practices of the Cor	npany.
AMOUNT OF COVERAGE - \$1,000,000 I The total amount of insurance on Propos \$1,000,000 with the Company and its a Insured(s) currently in force and applied for	sed Insured(s) which may become ef affiliates. This amount includes oth		
	ler this Agreement and this Agreemen	n is not honored by the financial institutio	n.
	this Agreement was attached is not a iability in such event(s) will be to retur	approved as applied for by the Compan n any money received.	y within ninety days from its
NOTICE TO APPLICANT: You should re	tain a copy of this Agreement. The O	riginal will be retained by Protective Life I	nsurance Company.
By my signature I am attesting that I under to withdraw the amount of \$		he initial premium for the application on	• • •
Date:			
Date:	_ Owner Signature:		
	-	EDIATELY UPON RECEIPT	
PL-CR-Ticket (3/10)	Original – Home Office	Copy - Owner	05/2016

#### Protective Life Insurance Company

"we, us, our"

#### SUMMARY DISCLOSURE STATEMENT for ACCELERATED DEATH BENEFIT

#### Benefit:

Subject to the terms of this Benefit, we will pay a portion of the death benefit upon receiving proof that the insured is terminally ill. An accelerated death benefit can only be paid one time.

#### Consequences of Receiving Accelerated Death Benefit:

The receipt of an accelerated death benefit may be considered a taxable event under the Internal Revenue Code. The receipt of an accelerated death benefit may also affect eligibility to receive, or continue to receive Medicaid benefits, or other state or federal government benefits and entitlements. Before you elect to receive any accelerated benefits, you should consult with your tax advisor.

#### Amount You May Elect:

You may elect the amount of the accelerated death benefit to be paid. The limits are outlined in the Benefit but are generally limited to the lesser of 60% of the death benefit of the policy or \$1,000,000. We will charge an administrative fee of not more than \$300, deducted from any payment made.

#### When Eligible for Payment of Benefit:

You are entitled to receive the accelerated death benefit when we have determined that the insured is terminally ill and has a life expectancy of 6 months or less.

#### Notice and Proof of Qualifying Event:

We will require proof that the insured is terminally ill. The diagnosis must be made by a physician as defined in the Benefit. Any diagnosis must be the result of clinical, radiological, histological, or laboratory evidence of the terminal illness. We may require a second medical opinion by a physician of our choice at our expense. If there is a conflict of opinion, we reserve the right to make the final determination.

#### Effect of an Accelerated Death Benefit:

When you elect to receive an accelerated death benefit, it will be treated as a lien against your policy. We will charge you interest on the accelerated death benefit paid to you. The Accelerated Death Benefit does not have an effect on the Premium and/or Cost of Insurance Charges of the base policy.

The maximum interest rate we may charge you is the greater of:

1. The interest rate charged on policy loans; or

2. the current 90 day U.S. Treasury Bill rate in effect on the date that the accelerated death benefit is paid.

The maximum interest rate we will charge on the portion of the lien which is equal to the cash surrender value of the policy at the time the accelerated death benefit is requested will be no greater than the rate we charge on policy loans.

The accelerated death benefit will first be used to repay any outstanding policy loans and any unpaid accrued interest thereon. Your access to the cash surrender value of your policy, if any, will be limited to the excess of the cash surrender value over the lien. The death benefit will also be reduced by the amount of the lien. There will be no effect on any benefits not used to determine the accelerated death benefit.

Any irrevocable beneficiaries or assignees must send us a written consent to the accelerated death benefit payment. The written request must be in a form satisfactory to us.

Below is a **sample illustration** of the effect of an accelerated death benefit on a **UNIVERSAL LIFE** policy. This illustration shows the effect on the face amount of the policy before the accelerated death benefit is elected, immediately after the election is made and 12 months after the election is made (assuming the insured is still living). This illustration also assumes:

(1) the Face Amount is \$100,000;
(2) a 50% accelerated death benefit is elected;
(3) we are charging 6% on the lien; and
(4) for UNIVERSAL LIFE, the cash surrender value does not change after the accelerated death benefit is elected.

#### UNIVERSAL LIFE

Before Election is Made		Accelerated Death Be	Accelerated Death Benefit Electio		
Face Amount	\$	100,000.00	Face Amount	\$	100,000.00
Cash Surrender Value	\$	30,000.00	50% Election	\$	50,000.00
Policy Loan	\$	5,000.00	less administrative fee	\$	150.00
Death Benefit Payable	\$	95,000.00	less policy loan repayment	\$	5,000.00
Net Cash Surrender Value	\$	25,000.00	Benefits Payable	\$	44,850.00

Immediately After Election is Made					
Face Amount	\$	100,000.00			
Lien*	\$	50,000.00			
Cash Surrender Value	\$	30,000.00			
Policy Laon	\$	0.00			
Death Benefit Payable	\$	50,000.00			
Cash Surrender Value	\$	0.00			
available for loan					

Face Amount	\$ 100,000.00
Lien**	\$ 53,000.00
Cash Surrender Value	\$ 30,000.00
Policy Laon	\$ 0.00
Death Benefit Payable	\$ 47,000.00
Cash Surrender Value	\$ 0.00
available for loan	

\* Equal to the Accelerated Death Benefit

\* Equal to the Accelerated Death Benefit plus 12 months of interest. This illustration assumes a loan interest rate of 6%. The actual rate applicable is described in the Effect of an Accelerated Death Benefit section of this Summary.

Premiums: There are no premiums for this benefit.

Acknowledgement: I ad Accelerated Death Bener	-		d the Summary and Disclosure S g the application.	tatement for
Signature of Proposed In	sured		Date	
Signature of Owner (if ot	ner than Proposed Insur	ed)	Date	
Signature of Agent			Date	
For electronic use only - I hereby certify that my e application		s as my signature fc	or legal and regulatory purposes for	this
Electronic Signature of				was
		Broker or Agent		
obtained	at			
Date		Time		

#### PLEASE RETAIN THIS COPY FOR YOUR RECORDS

PROPOSED INSURED/OWNER COPY Page 2 of 2

#### Protective Life Insurance Company

"we, us, our"

#### SUMMARY DISCLOSURE STATEMENT for ACCELERATED DEATH BENEFIT

#### Benefit:

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#### Consequences of Receiving Accelerated Death Benefit:

The receipt of an accelerated death benefit may be considered a taxable event under the Internal Revenue Code. The receipt of an accelerated death benefit may also affect eligibility to receive, or continue to receive Medicaid benefits, or other state or federal government benefits and entitlements. Before you elect to receive any accelerated benefits, you should consult with your tax advisor.

#### Amount You May Elect:

You may elect the amount of the accelerated death benefit to be paid. The limits are outlined in the Benefit but are generally limited to the lesser of 60% of the death benefit of the policy or \$1,000,000. We will charge an administrative fee of not more than \$300, deducted from any payment made.

#### When Eligible for Payment of Benefit:

You are entitled to receive the accelerated death benefit when we have determined that the insured is terminally ill and has a life expectancy of 6 months or less.

#### Notice and Proof of Qualifying Event:

We will require proof that the insured is terminally ill. The diagnosis must be made by a physician as defined in the Benefit. Any diagnosis must be the result of clinical, radiological, histological, or laboratory evidence of the terminal illness. We may require a second medical opinion by a physician of our choice at our expense. If there is a conflict of opinion, we reserve the right to make the final determination.

#### Effect of an Accelerated Death Benefit:

When you elect to receive an accelerated death benefit, it will be treated as a lien against your policy. We will charge you interest on the accelerated death benefit paid to you. The Accelerated Death Benefit does not have an effect on the Premium and/or Cost of Insurance Charges of the base policy.

The maximum interest rate we may charge you is the greater of:

1. The interest rate charged on policy loans; or

2. the current 90 day U.S. Treasury Bill rate in effect on the date that the accelerated death benefit is paid.

The maximum interest rate we will charge on the portion of the lien which is equal to the cash surrender value of the policy at the time the accelerated death benefit is requested will be no greater than the rate we charge on policy loans.

The accelerated death benefit will first be used to repay any outstanding policy loans and any unpaid accrued interest thereon. Your access to the cash surrender value of your policy, if any, will be limited to the excess of the cash surrender value over the lien. The death benefit will also be reduced by the amount of the lien. There will be no effect on any benefits not used to determine the accelerated death benefit.

Any irrevocable beneficiaries or assignees must send us a written consent to the accelerated death benefit payment. The written request must be in a form satisfactory to us.

Below is a **sample illustration** of the effect of an accelerated death benefit on a **UNIVERSAL LIFE** policy. This illustration shows the effect on the face amount of the policy before the accelerated death benefit is elected, immediately after the election is made and 12 months after the election is made (assuming the insured is still living). This illustration also assumes:

(1) the Face Amount is \$100,000;
(2) a 50% accelerated death benefit is elected;
(3) we are charging 6% on the lien; and
(4) for UNIVERSAL LIFE, the cash surrender value does not change after the accelerated death benefit is elected.

#### UNIVERSAL LIFE

Before Election is	Ma	de	Accelerated Death Be	nefit E	Election
Face Amount	\$	100,000.00	Face Amount	\$	100,000.00
Cash Surrender Value	\$	30,000.00	50% Election	\$	50,000.00
Policy Loan	\$	5,000.00	less administrative fee	\$	150.00
Death Benefit Payable	\$	95,000.00	less policy loan repayment	\$	5,000.00
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Immediately After Ele	ction is	s Made
Face Amount	\$	100,000.00
Lien*	\$	50,000.00
Cash Surrender Value	\$	30,000.00
Policy Laon	\$	0.00
Death Benefit Payable	\$	50,000.00
Cash Surrender Value	\$	0.00
available for loan		

Face Amount	\$ 100,000.00
Lien**	\$ 53,000.00
Cash Surrender Value	\$ 30,000.00
Policy Laon	\$ 0.00
Death Benefit Payable	\$ 47,000.00
Cash Surrender Value	\$ 0.00
available for loan	

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\* Equal to the Accelerated Death Benefit

\* Equal to the Accelerated Death Benefit plus 12 months of interest. This illustration assumes a loan interest rate of 6%. The actual rate applicable is described in the Effect of an Accelerated Death Benefit section of this Summary.

**Premiums:** There are no premiums for this benefit.

-	knowledge that I have receive it which was furnished to me prio	ed and read the Summary and Disclosure Statement for or to signing the application.		
Signature of Proposed Ins	sured	Date		
Signature of Owner (if other than Proposed Insured)     Date				
Signature of Agent		Date		
application		signature for legal and regulatory purposes for this		
Electronic Signature of	Bra	was was		
obtained	at			
Date	Tin	ne		

#### RETURN THIS SIGNED ACKNOWLEDGEMENT TO HOME OFFICE

#### SUMMARY AND DISCLOSURE STATEMENT FOR CHRONIC ILLNESS ACCELERATED DEATH BENEFIT RIDER

This disclosure form provides a brief description of the important features of the rider. This is not an insurance contract. Only the rider contains the governing contractual provisions setting forth in detail the rights and obligations of both the Owner and the Company.

NOTICE: The rider is intended to provide an accelerated death benefit which will qualify for favorable tax treatment under Section 101(g)(1)(B) of the Internal Revenue Code of 1986, as amended or its successor (the "Code"), except as provided in Section 101(g)(5) of the Code. Tax laws relating to acceleration of life insurance benefits are complex. As with all tax matters, you should consult a personal tax advisor to assess the impact of any benefit received under the rider.

Receipt of acceleration-of-life-insurance benefits may affect the recipient, the recipient's spouse or the recipient's family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), supplementary social security income (SSI), and drug assistance programs. You are advised to consult with a qualified tax advisor and with social service agencies concerning how receipt of such a payment will affect the recipient, the recipient's spouse and recipient's family's eligibility for public assistance.

Subject to the terms of the rider, we will pay a portion of the policy's death benefit each benefit period upon receiving Written Certification or Written Re-certification, as applicable, that the Insured is Chronically III. The amount we pay is called the Monthly Benefit.

#### DEFINITIONS

**Activities of Daily Living:** Means six basic human functions necessary for a person to live independently. Specifically they include: eating, toileting, transferring, bathing, dressing, and continence.

**Chronically III:** Means that the Insured has been certified, within the preceding 12 months, by a Licensed Healthcare Practitioner as: being unable to perform (without Substantial Assistance from another individual) at least two Activities of Daily Living for a period of at least 90 days due to the loss of functional capacity; or requiring Substantial Supervision to protect the Insured from threats to health and safety due to Severe Cognitive Impairment.

**Written Certification:** Means written documentation from a Licensed Health Care Practitioner, provided at the Owner or Insured's expense, certifying that the Insured is Chronically III and as set forth in a Plan of Care in need of necessary diagnostic, preventative, therapeutic, curing, treating, mitigating and rehabilitative services and Maintenance or Personal Care Services, likely for the rest of the Insured's life.

Written Re-certification: Means Written Certification, at our expense, provided prior to the start of each benefit period after the first.

#### BENEFIT

The Monthly Benefit is subject to a maximum chosen by the Owner. An amount less than then Maximum Monthly Benefit may be requested. You may also choose to receive the accelerated death benefit payment as a present value lump sum. All payments are subject to the Lifetime Maximum Benefit as described in the rider.

#### ELIGIBILITY

The Insured will become eligible, each Benefit Period, for benefits under the rider when each of the following conditions are met: (1)We receive your written request for the Accelerated Death Benefit; (2) We receive Written Certification or Written Re-certification; (3) The Policy and the rider are in force; (4) We receive written consent from any irrevocable beneficiaries or assignee of record named in the Policy; (5)The Elimination Period has expired; and (6)The Insured is Chronically III at the time a benefit payment is made.

We reserve the right to independently assess the Insured's Chronic Illness and benefit eligibility. As part of this assessment we have the right to require that the Insured be examined by a Licensed Health Care Practitioner chosen by us. We will pay for this examination. The Insured must be certified as Chronically III for the entire period in which benefits are being paid.

#### **IMPACT ON THE POLICY**

Each accelerated death benefit payment will reduce the following values by a proportional amount equal to the monthly benefit payment, before reduction for repayment of Policy Debt, divided by the death benefit immediately before the payment: (1) Policy Value; (2) Face amount; (3) Surrender charges, if any; (4) Lapse Protection Account Value, if any, (5) Minimum premium requirements for lapse protection, if any; (6 Cumulative minimum premium requirements for lapse protection, if any; (7) Cumulative premiums paid to date; and (8) Policy Debt, if any. An amount equal to Policy Debt reduction will be applied to repay the Policy debt, and thus will reduce the net amount of proceeds distributable as an accelerated death benefit.

Below is a sample illustration to demonstrate the effect of an accelerated death benefit payment on a policy. This guaranteed-basis illustration shows the effect on the face amount of the policy before the accelerated death benefit is elected, immediately after the election is made and 12 months after the election is made (assuming the insured is still living). This illustration also assumes:

- 1. The insured is a Male issue age 35;
- 2. The face amount is \$250,000;
- 3. A \$5000 monthly benefit payment is required following the 19<sup>th</sup> policy anniversary;
- 4. A single loan of \$500 has been taken at the beginning of Policy Year 19, no withdrawals have been taken, and the Monthly Benefit payments are assumed to begin at the beginning of Policy year 20; and
- 5. No further loans or withdrawals can be taken during the benefit period (as stipulated in the contract).

#### Before Election is Made (at the end of Policy Year 19)

Face Amount	\$ 250,000.00	Minimum Lapse Protection Premium:	\$ 0
Policy Value:	\$ 9,324.82	Cumulative Premiums for Lapse Protection:	\$ 0
Surrender Charges:	\$ 0	Cumulative Premiums Paid to Date:	\$ 37,111.56
Lapse Protection Account Value	\$ 24,328.05	Policy Debt:	\$ 522.87

#### Immediately After Election is Made (at the beginning of Policy Year 20)

Face Amount:	\$ 245,000	Minimum Lapse Protection Premium:	\$ 0
Policy Value:	\$ 9,138.33	Cumulative Premiums for Lapse Protection:	\$ 0
Surrender Charges:	\$ 0	Cumulative Premiums Paid to Date:	\$ 36,369.33
Lapse Protection Account Value	\$ 23,920.10	Policy Debt:	\$ 512.41
		4	

Policy Loan Repayment: ..... \$10.46 Net Monthly Benefit: ..... \$4,989.54

#### 12 Months after Election is Made (at the beginning of Policy Year 21)

Face Amount:	\$ 190,000.00	Minimum Lapse Protection Premium:	\$ 0
Policy Value:	\$ 5,782.93	Cumulative Premiums for Lapse Protection:	\$ 0
Surrender Charges:	\$ 0	Cumulative Premiums Paid to Date:	\$ 28,204.79
Lapse Protection Account Value	\$ 18,500.21	Policy Debt:	\$ 417.25

#### **Effect on Monthly Deduction**

During a Benefit Period, all monthly deductions continue. If on any monthly anniversary such deduction would cause the policy to lapse, we will waive the monthly deduction or the monthly lapse protection deduction, if any, as required to maintain the policy. Any waiver of deductions is only effective during a Benefit Period.

#### Acknowledgement:

I acknowledge that I have received and read the Summary and Disclosure Statement for Chronic Illness Accelerated Death Benefit Rider.

Signature of Insured

Date

Signature of Owner (if other than Insured)

Date

#### PLEASE RETAIN THIS COPY FOR YOUR RECORDS

**PROPOSED INSURED/OWNER COPY** 

#### SUMMARY AND DISCLOSURE STATEMENT FOR CHRONIC ILLNESS ACCELERATED DEATH BENEFIT RIDER

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NOTICE: The rider is intended to provide an accelerated death benefit which will qualify for favorable tax treatment under Section 101(g)(1)(B) of the Internal Revenue Code of 1986, as amended or its successor (the "Code"), except as provided in Section 101(g)(5) of the Code. Tax laws relating to acceleration of life insurance benefits are complex. As with all tax matters, you should consult a personal tax advisor to assess the impact of any benefit received under the rider.

Receipt of acceleration-of-life-insurance benefits may affect the recipient, the recipient's spouse or the recipient's family's eligibility for public assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children (AFDC), supplementary social security income (SSI), and drug assistance programs. You are advised to consult with a qualified tax advisor and with social service agencies concerning how receipt of such a payment will affect the recipient, the recipient's spouse and recipient's family's eligibility for public assistance.

Subject to the terms of the rider, we will pay a portion of the policy's death benefit each benefit period upon receiving Written Certification or Written Re-certification, as applicable, that the Insured is Chronically III. The amount we pay is called the Monthly Benefit.

#### DEFINITIONS

**Activities of Daily Living:** Means six basic human functions necessary for a person to live independently. Specifically they include: eating, toileting, transferring, bathing, dressing, and continence.

**Chronically III:** Means that the Insured has been certified, within the preceding 12 months, by a Licensed Healthcare Practitioner as: being unable to perform (without Substantial Assistance from another individual) at least two Activities of Daily Living for a period of at least 90 days due to the loss of functional capacity; or requiring Substantial Supervision to protect the Insured from threats to health and safety due to Severe Cognitive Impairment.

**Written Certification:** Means written documentation from a Licensed Health Care Practitioner, provided at the Owner or Insured's expense, certifying that the Insured is Chronically III and as set forth in a Plan of Care in need of necessary diagnostic, preventative, therapeutic, curing, treating, mitigating and rehabilitative services and Maintenance or Personal Care Services, likely for the rest of the Insured's life.

Written Re-certification: Means Written Certification, at our expense, provided prior to the start of each benefit period after the first.

#### BENEFIT

The Monthly Benefit is subject to a maximum chosen by the Owner. An amount less than then Maximum Monthly Benefit may be requested. You may also choose to receive the accelerated death benefit payment as a present value lump sum. All payments are subject to the Lifetime Maximum Benefit as described in the rider.

#### ELIGIBILITY

The Insured will become eligible, each Benefit Period, for benefits under the rider when each of the following conditions are met: (1)We receive your written request for the Accelerated Death Benefit; (2) We receive Written Certification or Written Re-certification; (3) The Policy and the rider are in force; (4) We receive written consent from any irrevocable beneficiaries or assignee of record named in the Policy; (5)The Elimination Period has expired; and (6)The Insured is Chronically III at the time a benefit payment is made.

We reserve the right to independently assess the Insured's Chronic Illness and benefit eligibility. As part of this assessment we have the right to require that the Insured be examined by a Licensed Health Care Practitioner chosen by us. We will pay for this examination. The Insured must be certified as Chronically III for the entire period in which benefits are being paid.

#### **IMPACT ON THE POLICY**

Each accelerated death benefit payment will reduce the following values by a proportional amount equal to the monthly benefit payment, before reduction for repayment of Policy Debt, divided by the death benefit immediately before the payment: (1) Policy Value; (2) Face amount; (3) Surrender charges, if any; (4) Lapse Protection Account Value, if any, (5) Minimum premium requirements for lapse protection, if any; (6 Cumulative minimum premium requirements for lapse protection, if any; (7) Cumulative premiums paid to date; and (8) Policy Debt, if any. An amount equal to Policy Debt reduction will be applied to repay the Policy debt, and thus will reduce the net amount of proceeds distributable as an accelerated death benefit.

Below is a sample illustration to demonstrate the effect of an accelerated death benefit payment on a policy. This guaranteed-basis illustration shows the effect on the face amount of the policy before the accelerated death benefit is elected, immediately after the election is made and 12 months after the election is made (assuming the insured is still living). This illustration also assumes:

- 1. The insured is a Male issue age 35;
- 2. The face amount is \$250,000;
- 3. A \$5000 monthly benefit payment is required following the 19<sup>th</sup> policy anniversary;
- 4. A single loan of \$500 has been taken at the beginning of Policy Year 19, no withdrawals have been taken, and the Monthly Benefit payments are assumed to begin at the beginning of Policy year 20; and
- 5. No further loans or withdrawals can be taken during the benefit period (as stipulated in the contract).

#### Before Election is Made (at the end of Policy Year 19)

Face Amount	\$ 250,000.00	Minimum Lapse Protection Premium:	\$ 0
Policy Value:	\$ 9,324.82	Cumulative Premiums for Lapse Protection:	\$ 0
Surrender Charges:	\$ 0	Cumulative Premiums Paid to Date:	\$ 37,111.56
Lapse Protection Account Value	\$ 24,328.05	Policy Debt:	\$ 522.87

#### Immediately After Election is Made (at the beginning of Policy Year 20)

Face Amount:	\$ 245,000	Minimum Lapse Protection Premium:	\$ 0
Policy Value:	\$ 9,138.33	Cumulative Premiums for Lapse Protection:	\$ 0
Surrender Charges:	\$ 0	Cumulative Premiums Paid to Date:	\$ 36,369.33
Lapse Protection Account Value	\$ 23,920.10	Policy Debt:	\$ 512.41

Policy Loan Repayment: ..... \$10.46 Net Monthly Benefit: ..... \$4,989.54

#### 12 Months after Election is Made (at the beginning of Policy Year 21)

Face Amount:	\$ 190,000.00	Minimum Lapse Protection Premium:	\$ 0
Policy Value:	\$ 5,782.93	Cumulative Premiums for Lapse Protection:	\$ 0
Surrender Charges:	\$ 0	Cumulative Premiums Paid to Date:	\$ 28,204.79
Lapse Protection Account Value	\$ 18,500.21	Policy Debt:	\$ 417.25

#### **Effect on Monthly Deduction**

During a Benefit Period, all monthly deductions continue. If on any monthly anniversary such deduction would cause the policy to lapse, we will waive the monthly deduction or the monthly lapse protection deduction, if any, as required to maintain the policy. Any waiver of deductions is only effective during a Benefit Period.

#### Acknowledgement:

I acknowledge that I have received and read the Summary and Disclosure Statement for Chronic Illness Accelerated Death Benefit Rider.

Signature of Insured

Date

Signature of Owner (if other than Insured)

Date

#### **RETURN THIS COPY TO HOME OFFICE**

HOME OFFICE COPY

#### PROTECTIVE LIFE INSURANCE COMPANY P.O. BOX 830619 • BIRMINGHAM, ALABAMA 35283-0619

#### DISCLOSURE FORM FOR CHRONIC ILLNESS ACCELERATED DEATH BENEFIT RIDER

NOTICE: The rider is intended to provide an accelerated death benefit which will qualify for favorable tax treatment under Section 101 (g)(1)(B) of the Internal Revenue Code, as amended, or its successor, except as provided in Section 101(g)(5) of the Internal Revenue Code, as amended, or its successor. As with all tax matters, the Owner should consult a personal tax advisor to assess the impact of any benefit received under the rider. Any benefit received under the rider may impact the recipient's eligibility for Medicaid or other government benefits.

#### PURPOSE OF DISCLOSURE FORM

This disclosure form provides a brief description of the important features of the rider. This is not an insurance contract. Only the rider contains governing contractual provisions. This means that the rider sets forth in detail the rights and obligations of both the Owner and the Company.

#### **GENERAL DESCRIPTION**

The rider provides for accelerated death benefit payments each Benefit Period (subject to a lifetime maximum benefit), during the lifetime of the Insured and while the rider is in force, if the Insured is first diagnosed as being a Chronically III Individual by a Licensed Health Care Practitioner after the Effective Date and all of the terms and conditions of the rider are met. The accelerated death benefit amount the Company will pay each Benefit Period is called the Maximum Monthly Benefit.

#### DEFINITIONS

**Benefit Period:** The initial Benefit Period is the 12 month period beginning on the 1<sup>st</sup> monthly anniversary after approval of a request for accelerated benefits. Each subsequent benefit period is the 12 month period beginning on the 1<sup>st</sup> monthly anniversary after the most recent Benefit Period and satisfaction of the eligibility for benefits requirements.

**Maximum Monthly Benefit:** Means the maximum amount that can be accelerated in any single month during each Benefit Period (may be taken as a lump sum equal to the sum of the present value of the Maximum Monthly Benefit, before adjustments for Policy Debt, for each month of the Benefit Period).

**Chronically III:** Means that the Insured has been certified, within the preceding 12 months, by a Licensed Health Care Practitioner as:

- 1. Being unable to perform, without Substantial Assistance from another individual, at least two Activities of Daily Living for a period of at least 90 days due to a loss of functional capacity; or,
- 2. Requiring Substantial Supervision to protect the Insured from threats to health and safety due to Severe Cognitive Impairment.

#### **ELIGIBILITY FOR BENEFITS**

The Insured will become eligible, each Benefit Period, for Accelerated Death Benefit payments during the life of the Insured when each of the following conditions are met:

- 1. We receive Your written request for the Accelerated Death Benefit;
- 2. We receive Written Certification or Written Re-certification;
- 3. The Policy and this Rider are in force;
- 4. We receive written consent from any irrevocable beneficiaries or assignee of record named in the policy;
- 5. The Waiting Period has expired; and
- 6. The Insured is Chronically III at the time a benefit payment is made.

#### IMPACT ON THE POLICY

**Proportional Reductions:** Each Monthly Benefit payment will reduce certain current values by a proportional amount. This proportion will equal the Monthly Benefit payment, before reduction for repayment of Policy Debt, divided by the death benefit immediately before the payment. The current values that will be reduced by this provision are:

- 1. Policy Value;
- 2. Face amount;
- 3. Surrender Charges, if any;
- 4. Minimum premium requirements for lapse protection, if any;
- 5. Cumulative minimum premium requirements for lapse protection, if any;
- 6. Cumulative premiums paid to date; and
- 7. Policy Debt, if any.

An amount equal to Policy Debt reduction will be applied to repay Policy Debt, and thus will reduce the net amount of proceeds distributable as an accelerated death benefit

**Waiver of Costs:** During any Benefit Period, the Monthly Deduction will cease until such time as the benefit payments are discontinued. This Waiver of Costs is in place of any benefit providing a waiver/credit of premium under any other rider or endorsement attached to the policy.

I acknowledge receipt of the Disclosure Form for Chronic Illness Accelerated Death Benefit Rider.

City & State:	Date:				
Agent (Print Name):	Agent Signature:				
Applicant / Owner (Print Name):	Applicant / Owner (Sign Full Name):				
RETURN THIS SIC	SNED ACKNOWLEDGMENT TO HOME OFFICE				

U-625-CI (8/09)

#### PROTECTIVE LIFE INSURANCE COMPANY P.O. BOX 830619 • BIRMINGHAM, ALABAMA 35283-0619

#### DISCLOSURE FORM FOR CHRONIC ILLNESS ACCELERATED DEATH BENEFIT RIDER

NOTICE: The rider is intended to provide an accelerated death benefit which will qualify for favorable tax treatment under Section 101 (g)(1)(B) of the Internal Revenue Code, as amended, or its successor, except as provided in Section 101(g)(5) of the Internal Revenue Code, as amended, or its successor. As with all tax matters, the Owner should consult a personal tax advisor to assess the impact of any benefit received under the rider. Any benefit received under the rider may impact the recipient's eligibility for Medicaid or other government benefits.

#### PURPOSE OF DISCLOSURE FORM

This disclosure form provides a brief description of the important features of the rider. This is not an insurance contract. Only the rider contains governing contractual provisions. This means that the rider sets forth in detail the rights and obligations of both the Owner and the Company.

#### **GENERAL DESCRIPTION**

The rider provides for accelerated death benefit payments each Benefit Period (subject to a lifetime maximum benefit), during the lifetime of the Insured and while the rider is in force, if the Insured is first diagnosed as being a Chronically III Individual by a Licensed Health Care Practitioner after the Effective Date and all of the terms and conditions of the rider are met. The accelerated death benefit amount the Company will pay each Benefit Period is called the Maximum Monthly Benefit.

#### DEFINITIONS

**Benefit Period:** The initial Benefit Period is the 12 month period beginning on the 1<sup>st</sup> monthly anniversary after approval of a request for accelerated benefits. Each subsequent benefit period is the 12 month period beginning on the 1<sup>st</sup> monthly anniversary after the most recent Benefit Period and satisfaction of the eligibility for benefits requirements.

**Maximum Monthly Benefit:** Means the maximum amount that can be accelerated in any single month during each Benefit Period (may be taken as a lump sum equal to the sum of the present value of the Maximum Monthly Benefit, before adjustments for Policy Debt, for each month of the Benefit Period).

**Chronically III:** Means that the Insured has been certified, within the preceding 12 months, by a Licensed Health Care Practitioner as:

- 1. Being unable to perform, without Substantial Assistance from another individual, at least two Activities of Daily Living for a period of at least 90 days due to a loss of functional capacity; or,
- 2. Requiring Substantial Supervision to protect the Insured from threats to health and safety due to Severe Cognitive Impairment.

#### ELIGIBILITY FOR BENEFITS

The Insured will become eligible, each Benefit Period, for Accelerated Death Benefit payments during the life of the Insured when each of the following conditions are met:

- 1. We receive Your written request for the Accelerated Death Benefit;
- 2. We receive Written Certification or Written Re-certification;
- 3. The Policy and this Rider are in force;
- 4. We receive written consent from any irrevocable beneficiaries or assignee of record named in the policy;
- 5. The Waiting Period has expired; and
- 6. The Insured is Chronically III at the time a benefit payment is made.

#### IMPACT ON THE POLICY

**Proportional Reductions:** Each Monthly Benefit payment will reduce certain current values by a proportional amount. This proportion will equal the Monthly Benefit payment, before reduction for repayment of Policy Debt, divided by the death benefit immediately before the payment. The current values that will be reduced by this provision are:

- 1. Policy Value;
- 2. Face amount;
- 3. Surrender Charges, if any;
- 4. Minimum premium requirements for lapse protection, if any;
- 5. Cumulative minimum premium requirements for lapse protection, if any;
- 6. Cumulative premiums paid to date; and
- 7. Policy Debt, if any.

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**Waiver of Costs:** During any Benefit Period, the Monthly Deduction will cease until such time as the benefit payments are discontinued. This Waiver of Costs is in place of any benefit providing a waiver/credit of premium under any other rider or endorsement attached to the policy.

I acknowledge receipt of the Disclosure Form for Chronic Illness Accelerated Death Benefit Rider.

City & State:	Date:				
Agent (Print Name):	Agent Signature:				
Applicant / Owner (Print Name):	Applicant / Owner (Sign Full Name):				
	PLEASE RETAIN THIS COPY FOR YOUR RECORDS				
COPY – OWNER					

For use on ProClassic Product ONLY



## PRE-AUTHORIZED WITHDRAWAL AGREEMENT

#### FOR DRAFTING OF PREMIUM PAYMENTS

The person paying the premium on the life insurance policy listed below must sign this agreement.

I request and authorize Protective Life Insurance Company to draw against the account listed below to pay premiums once a policy has been issued. I understand that no coverage exists until a policy is issued or I receive a Conditional Receipt/Temporary Life Insurance Receipt.

Policy Number:	Name of Insured:		
Name of Bank:			
	Box:		
City:	State:	Zip Code:	
Type of Account:	□ Checking □ Savings		
Routing Number:			
Account Number:			
Premium Frequency:	*Monthly (*Only available by bank draft)	□ Quarterly	
	Semi-Annually	Annually	

Draft the initial premium - I understand that authorizing the drafting of the initial premium and providing the account information does not provide any life insurance coverage on myself or any applicant listed on the application for life insurance unless I have signed, dated and met the terms and conditions of the Protective Life Conditional Receipt Agreement/Temporary Life Insurance Receipt.

If the Company receives a Conditional/Temporary Receipt with this form your premium will be drafted immediately and you will be provided with conditional coverage subject to limited terms and conditions.

#### Variable life insurance premiums will not be deducted unless a policy is issued.

I request **future** drafts be made on the \_\_\_\_\_ day of the month. **(The draft date must be on or before the policy effective date.)** (1st-28th)

Premium Payer - Depositor (Please Print)

Date

Signature

## PLEASE INCLUDE A VOIDED CHECK WITH APPLICATION. IF THIS IS TO DRAFT FROM A BROKERAGE ACCOUNT, A VOIDED CHECK IS NOT NECESSARY. DO NOT USE STAPLES.

PL-104 (05/11)

#### PROTECTIVE LIFE INSURANCE COMPANY P.O. Box 830619 • Birmingham, Alabama 35283-0619 • Telephone: 800-567-8247

#### IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the insurance producer/agent, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new life insurance policy or annuity contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing life insurance policy or annuity contract, or an existing life insurance policy or annuity contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new life insurance policy involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the life insurance policy values, including accumulated dividends, of an existing life insurance policy, to pay all or part of any premium or payment due on the new life insurance policy. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interests. You will pay acquisition costs and there may be surrender costs deducted from your life insurance policy or annuity contract. You may be able to make changes to your existing life insurance policy or annuity contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing life insurance policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements and ask that you answer the following questions and consider the questions on the back of this form.

- 1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing life insurance policy or annuity contract?
- 2. Are you considering using funds from your existing policies or annuity contracts to pay premiums due on the new life insurance policy or annuity contract? 
  Yes No

If you answered "yes" to either of the above questions, list each existing life insurance policy or annuity contract you are contemplating replacing (include the name of the insurer, the insured or annuitant, and the life insurance policy or annuity contract number if available) and whether each life insurance policy or annuity contract will be replaced or used as a source of financing:

	INSURER NAME	ANNUITY CONTRACT OR LIFE INSURANCE POLICY #	INSURED OR ANNUITANT	REPLACED (R) OR FINANCING (F)
1.				
2.				
3.				

Make sure you know the facts. Contact your existing company or its insurance producer/agent for information about the old life insurance policy or annuity contract. If you request one, an in-force illustration, life insurance policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and keep all sales material used by the insurance producer/agent in the sales presentation. Be sure that you make an informed decision.

The existing life insurance policy or annuity contract is being replaced because \_

I certify that the responses herein are, to the best of my knowledge, accurate:

н

Applicant's Signature	Printed Name	Date
Insurance Producer's/Agent Signature	Printed Name	Date
I do not want this notice read aloud to me _ aloud.)	(Applicants must initial only	if they do not want the notice read

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing life insurance policy or annuity contract and the proposed life insurance policy or annuity contract. One way to do this is to ask the company or insurance producer/agent that sold you your existing life insurance policy or annuity contract to provide you with information concerning your existing life insurance policy or annuity contract. This may include an illustration of how your existing life insurance policy or annuity contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or annuity contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

PREMIUMS:

Are they affordable?

Could they change?

You're older - are premiums higher for the proposed new life insurance policy?

How long will you have to pay premiums on the new life insurance policy? On the old life insurance policy? POLICY VALUES:

New policies usually take longer to build cash values and to pay dividends.

Acquisition costs for the old life insurance policy may have been paid; you will incur costs for the new one. What surrender charges do the policies have?

What expense and sales charges will you pay on the new life insurance policy?

Does the new life insurance policy provide more insurance coverage?

#### INSURABILITY:

If your health has changed since you bought your old life insurance policy, the new one could cost you more, or you could be turned down.

You may need a medical exam for a new life insurance policy.

(Claims on most new policies for up to the first two years can be denied based on inaccurate statements. Suicide limitations may begin anew on the coverage.)

#### IF YOU ARE KEEPING THE OLD LIFE INSURANCE POLICY AS WELL AS THE NEW LIFE INSURANCE POLICY:

How are premiums for both policies being paid?

How will the premiums on your existing life insurance policy be affected?

Will a loan be deducted from death benefits?

What values from the old life insurance policy are being used to pay premiums?

IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:

- Will you pay surrender charges on your old annuity contract?
- What are the interest rate guarantees for the new annuity contract?

Have you compared the annuity contract charges or other life insurance policy expenses?

#### OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:

What are the tax consequences of buying the new life insurance policy?

Is this a tax-free exchange? (See your tax advisor.)

Is there a benefit from favorable "grandfathered" treatment of the old life insurance policy under the Federal Internal Revenue Tax Code?

Will the existing insurer be willing to modify the old life insurance policy?

How does the quality and financial stability of the new company compare with your existing company?

#### **PROTECTIVE LIFE INSURANCE COMPANY**

P.O. Box 830619 • Birmingham, Alabama 35283-0619 • Telephone: 800-567-8247

#### LIFE INSURANCE AND ANNUITIES REPLACEMENT MEMORANDUM

EXISTING CONTRACT/POLICY	PROPOSED CONTRACT/POLICY
Owner / Annuitant(s)	Owner / Annuitant(s)
Insurer	Insurer
Contract #	Application #
Product Type *	Product Type *
Product Name	Product Name

#### FOR BOTH LIFE INSURANCE AND ANNUITIES (Complete all that apply)

CONTRACT OR POLICY PROVISION EXISTING CONTRACT/POLICY **REPLACEMENT CONTRACT/POLICY** 

Current Proposed Premium/	
Annual Consideration	
Current Contract Value	
Current Surrender Value	
Death Benefit Amount	
Current Interest Rate &	
Guarantee Period	
Guaranteed Minimum	
Accumulation/Interest Rate	

<sup>\*</sup> Deferred Fixed Annuity, Deferred Variable Annuity, Deferred Indexed Fixed Annuity, Immediate Annuity, Indexed Life Insurance, Variable Life Insurance, Whole Life Insurance, Universal Life Insurance, Term Life Insurance and Endowment.

Continued		
CONTRACT OR POLICY PROVISION	EXISTING CONTRACT/POLICY	REPLACEMENT CONTRACT/POLICY
Surrender Charge Period in Years/ Charge Percentage Per Year/ Years Remaining		
Are free withdrawals available? If yes, what percentage? List options.		
Other significant policy or contract provisions.		

#### FOR ANNUITIES ONLY (Complete all that apply)

CONTRACT OR POLICY PROVISION	EXISTING CONTRACT/POLICY	REPLACEMENT CONTRACT/POLICY
Initial Bonus Percentage or		
Amount		
Potential Loss of Bonus if Annuity		
is Exchanged, Surrendered or		
Funds Withdrawn		
Sub-Account Choices		
Guaranteed Purchase/Settlement		
Options		

I have received a copy of this completed form.

Owner/Annuitant

Date

Joint Owner/Annuitant

Date

I certify that the above provisions, and any other significant provisions, of the existing policy or contract and the proposed policy or contract were discussed with the applicant(s).

Producer Signature

Date

# COMPLETE IF SELECTING INCOME PROVIDER UL

#### Protective Life Insurance Company P.O. Box 830619 • Birmingham, Alabama 35283-0619

#### Supplemental Application - Pre-Determined Death Benefit Payout Endorsement

Pro	oposed Insured:				
1.	I wish to elect the Pre-Determined Death Benefit Payout Endorsement.				
2.	Please indicate the desired Death Benefit Payment Schedule:				
	Initial Lump Sum (if any): \$				
	Benefit Installment Mode / Amount / Duration: Annual \$	for	Years		
	(please select either annual or monthly mode) Monthly \$	for	Years		
	<b>For Annual</b> , would you like to specify the date the beneficiary receives benefit? Yes If Yes, what date? (MM/DD). If no date chosen, beneficiary will receive anniversary of the original claim processing date.				

**For Monthly**, would you like to specify the day of the month the beneficiary receives benefit? Yes \_\_\_\_ No \_\_\_\_ If Yes, what day? \_\_\_\_\_ (1-28). If no day chosen, beneficiary will receive benefit on the day of the month of the original claim processing date.

3. Beneficiary: If multiple beneficiaries named, shares of both the initial lump sum and each installment will be equally divided among the surviving beneficiaries, unless otherwise specified.

Primary	Relationship	% of Initial Lump Sum ( if any)	% of Benefit Installment Amount
Contingent	Relationship	% of Initial Lump Sum ( if any)	% of Benefit Installment Amount

Signed at: (City/State)		
Signature of Proposed Insured	Date	
Signature of Owner	Date	
Signature of Agent	Date	



ELECTRONIC POLICY DELIVERY ELECTION FORM

Protective Life offers Electronic Policy Delivery (EPD), the option to receive your policy in an electronic printable format instead of paper. The policy will be electronically sent to you by email and stored on our secure Customer Service website, <u>www.myaccount.protective.com</u>, which is available 24 hours a day.

#### How Electronic Policy Delivery will work for you:

- The EPD process is quick, easy and safe.
- You can save, print, and review your policy online 24 hours a day, 7 days a week.
- Your policy will be safely stored on our secure website for convenient easy access.
- You can make your initial payment online by bank draft or credit card.

#### How to sign up for Electronic Policy Delivery:

- 1. Provide your email address below.
- 2. Return this form with your application for life insurance.

By providing my email address, I am requesting my policy to be delivered through Electronic Policy Delivery.

Email Address for Proposed Insured

Email Address for Owner (If the owner is other than the proposed insured)